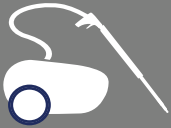


Earn More Money From Each Job

Would you like to work more hours than you currently have scheduled? Are you trying to reduce the amount of unpaid travel, sales and estimating work that you're doing? Offering services complementary to painting is one great way to accomplish both of these. Here are three services that will help complement the great look of a new paint job.



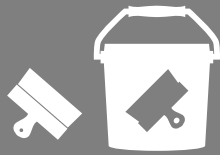
Pressure Washing

Customers requesting an exterior paint job want their home to have a clean new look.

Pressure-washing windows, brick, sidewalks or decks around the house can further enhance the look of the house at a relatively low cost to the owner

Equipment Required

To perform a good range of jobs, you'll need a pressure washer with around 4,000 PSI and an extendable wand to reach second-story spaces. Expect to spend \$2,000 or more to get started pressure washing.



Drywall Services

In many cases, rooms being painted require minor drywall repair to smooth the surfaces before painting them. By offering more expansive drywall repair and hanging services, you can combine two jobs into one for the homeowner.

In addition, drywall services may "create" a painting opportunity. If you are already painting rooms inside of customers' houses, they may ask for a garage or basement paint job if you can finish the space by hanging drywall, for instance.



Carpet & Tile Cleaning

Interior painting customers want a clean new look inside, and already have furniture moved. If their carpet has seen years of use, it will detract from the look unless it's cleaned. If they want one or two rooms cleaned, it's likely they'll let you clean the entire house.

Equipment Required

To meet customer expectations, you'll need commercial equipment that will allow you to work efficiently and remove tough carpet stains. A portable carpet and tile cleaner and accessories will require around \$6,000 to \$8,000.

*To succeed in business you need to be original,
but you also need to understand what your customers want.*

Richard Branson

